

# ELITE ALLIANCE®





A Private Travel Club for Residence Clubs & Professionally Managed Luxury Homeowners

Escape With Us



### Who we are

In partnership with The Residences at The Chateaux, Elite Alliance<sup>®</sup> membership provides you privileged access to an impressive and growing array of prestigious, international vacation destinations.

Elite Alliance<sup>®</sup> is a simple exchange process that transforms your real estate investment into a key that unlocks the door to seamless travel adventures.

Properties in the Alliance meet premium standards of quality, service, location and amenities. You will experience the luxury, convenience and personal attention you have come to expect, whenever and wherever you go on an Elite Alliance<sup>®</sup> vacation.



Escape with us!

Rob Goodyear

President





### How it works

As a member, you can make vacation deposits, view availability and make exchanges all within a few easy steps. The program is fully automated allowing you access to your account 24/7 through our robust, secure website. In addition, Exchange Coordinators are available 7 days a week to deliver personalized service before, during and after each vacation.

Step 1: Log into your Member Account & Deposit a Vacation.

You can deposit vacations into Elite Alliance. Once your deposit is confirmed your membership account will be credited with the number of Elite Credits<sup>SM</sup> associated with that vacation and you will have 24 months to reserve an available vacation.

Step 2: Select the Vacation You Want.

When using Elite Credits, the exchange fees are as follows: \$495 for a 3-night vacation, \$395 for a 4-night vacation and \$595 for a 7-night vacation.

You can make requests for future vacations at desired destinations. You will be notified when vacations are available that match your requests. Elite Escapes (short notice vacations) are available 45-days prior to the vacation's arrival date and do not require the use of Elite Credits. When you are ready to accept a vacation, just click on the "Make this Exchange" button and we start planning your trip!

**Step 3**: Finalize The Exchange & Begin Planning! Upon confirming an exchange, you are provided with travel coordination, service expectations, property amenities, floor plans and trip guides with must-dos and can't misses.

Step 4: Enjoy your Elite Alliance vacation!

# Earning Elite Credits<sup>sm</sup>

Elite Alliance<sup>®</sup> is unlike other exchange programs for the fact that all of our properties meet premium standards of quality, service, location and amenities. Offering a diverse and expanding portfolio of elegant residences, we remain committed to *only accepting professionally managed properties into the exchange*.

When you make vacation deposits into Elite Alliance you will receive Elite Credits (valid for 24 months) in return. Elite Credit allocations are based on the size of the residence, location desirability and seasonality. Seasonality and credit allocations for The Residences at The Chateaux are as follows:

Start Date		End Date	e Season Type
1/8	Thru	2/17	Peak
2/18	Thru	2/25	Holiday
2/26	Thru	4/15	Peak
4/16	Thru	6/30	Nonpeak
7/1	Thru	7/7	Peak
7/8	Thru	11/14	Nonpeak
11/15	Thru	12/23	Peak
12/24	Thru	1/7	Holiday



7–Night Stay	Holiday	Peak	Nonpeak
3 Bedroom	<b>6</b> 90	60	<b>6</b> 30
4 Bedroom	100	70	40
4 Bedroom Penthouse	110	80	50

4–Night Stay	Holiday	Peak	Nonpeak	3–Night Stay	Holiday	Peak	Nonpeak
3 Bedroom	36	24	12	3 Bedroom	<b>6</b> 54	36	18
4 Bedroom	<b>6</b> 40	28	16	4 Bedroom	60	42	24
4 Bedroom Penthouse	e 🔮 <sub>44</sub>	<b>•</b> <sub>32</sub>	20	4 Bedroom Penthouse	e 🔮 <sub>66</sub>	48	30

## Member Benefits



### ClubBenefits

Premium Members have access to ClubBenefits, powered by ClubCorp<sup>®</sup>, offering a network of more than 300 golf and country clubs, business clubs, sports clubs and alumni clubs in 24 states and several foreign countries. You will also have access to special offers including great deals at restaurants, hotels, access to VIP tickets for virtually any theater, concert or sports event and much more.

# Club**Benefits**

### Elite Escapes<sup>™</sup>

These are special Short Notice Vacations that become available to you 45-days (or less) prior to the arrival date. You may purchase an Elite Escape starting at \$495 for the entire week, representing a savings of 60-90% off Non-Member rental rates.

### Comprehensive Travel Coordination

Whether its booking airfare, securing transportation or arranging your pre-arrival needs and wants, our Exchange Coordinators will ensure seamless travel experiences. Our full service call center operates Monday-Friday 8:30am-7:00pm and Saturday & Sunday 9:00am-5:00pm, eastern time.



### Testimonials

"We can't say enough about our experience with Elite Alliance. As new members we have been consistently IMPRESSED with the responsiveness/flexibility/friendliness of the team. We've booked multiple Elite Escapes already and are now looking forward to Tuckers Point in May and Four Seasons Aviara in June. The value offered with these escapes is unlike anything we have ever experienced. "

Dan & Lyn Murphy, The Four Seasons Residence Club Aviara

"Our family and friends have been extremely pleased with our ability to exchange our Deer Valley vacation weeks with other Elite Alliance clubs. We have done this many times and have found the experience to be truly outstanding..."

#### Terry & Fred DelGaudio, The Residences at the Chateaux

*"I love my Elite membership. The owners at my home resort have said that I should work for Elite because I am always educating them on the benefits, praising the staff and sharing stories of the wonderful places I have been through the exchange program."* 

Maureen Manfer, The Residence Club at PGA West

"This was our second vacation to Seven Canyons. Our time in Seven Canyons was wonderful peaceful and tranquil in a stunning setting with jaw-dropping scenery! The Villas are top-level and very comfortable. The on-site staff is very accommodating and welcomes us like old friends. Thank you to the friendly and helpful reservation experts at Elite Alliance for helping us arrange another memorable vacation with friends."

Rik Floyd, 80150Mammoth Private Residence Club

"Elite Alliance is a wonderful vehicle for providing us with a variety of first rate traveling experiences. We've had wonderful weeks at Sedona, Park City and Jackson. We even exchanged at our own club to switch dates! It's important to us that the clubs we visit provide the same level of service we receive at our beautiful club in Bermuda. Elite Alliance has added incredible value to our residence club ownership."

#### Rich S., The Residence Club at Tucker's Point

"We are relatively new to Elite Alliance, however after just returning from our first exchange at Seven Canyons (absolutely loved it!) membership and your destinations make a lot of sense for us. We love Old Greenwood, but plan to transfer all our non-used weeks into Elite Credits in the future and love the option of using the Elite Escapes during "shoulder seasons."

#### Jim Nawrocki, Old Greenwood

"We have taken three Elite Alliance vacations – 80/50 Mammoth, The Villas at Seven Canyons and The Residence Club at Teton Springs. Teton Springs was spectacular. Sedona is a special place and the location of Seven Canyons is one of the best. We spent a summer week at 80/50 but if you are a skier it has one of the best locations on the mountain. Each vacation was great and we look forward to spending many more weeks at Elite Alliance destinations."

Patrick Kelly, The Residence Club at PGA West

## Destinations











#### ARGENTINA

The Residence Club of Argentina- Buenos Aires The Residence Club of Argentina- Bariloche The Residence Club of Argentina- Mendoza

#### ASHVILLE, NORTH CAROLINA The Ashville Club at 151

AUSTIN, TEXAS The Reserve at Lake Travis

BAHAMAS Grand Isle Resort & Spa

BEND, OREGON Pronghorn Resort

#### BERMUDA

The Residence Club at Tucker's Point– Golf Villas The Residence Club at Tucker's Point– Harbor Court The Reefs Club

BOCAS DEL TORO, PANAMA Red Frog Beach Island Resort and Spa

CARLSBAD, CALIFORNIA The Four Seasons Residence Club Aviara

CHICAGO, ILLINOIS G2G Collection Chicago Residence

COSTA RICA The Palms Private Residence Club The Hacienda Club Kalia Living

DEER VALLEY, UTAH The Residences at The Chateaux Equity Residences Park City Mountain Villa

FLORENCE, ITALY Palazzo Tornabuoni

JACKSON HOLE, WYOMING The Residence Club at Teton Pines

KAILUA KONA, HAWAII Equity Residences Big Island Villa



### Destinations











KAUAI, HAWAII The Villas at Poipu Kai

LAKE EUFAULA , OKLAHOMA Carlton Landing

LAKE GENEVA, WISONSIN The Residence Club at Geneva National

LAKE KEOWEE, SOUTH CAROLINA The Cliffs Residence Club at Keowee Springs

### LAKE TAHOE, CALIFORNIA

Northstar Club Iron Horse Penthouse Catamount Penthouse, Terrace & Plaza Great Bear Lodge 206 & 207 Silver Fox Residence Old Greenwood One Village Place

LA QUINTA, CALIFORNIA The Residence Club at PGA WEST

LONGBOAT KEY, FLORIDA Equity Residences Country Club Shores Villa

### MAMMOTH LAKES, CALIFORNIA

80l50 Mammoth Private Residence Club Tallus Equity Residences White Mountain Residence

#### MAUI, HAWAII

Crestview Residence Equity Residences Kapalua Golf Villa

#### MEXICO

Auberge Private Residences at Esperanza Club Quinta Real Acapulco Club Quinta Real Huatulco Cosmo Residences Montecito Beach Village The Residence Club at Costa Baja The Residences at Grand Luxxe The Resort at Pedregal



## Destinations

### NAPA VALLEY, CALIFORNIA

Calistoga Ranch, An Auberge Resort The Orchard at The Carneros Inn

PALM SPRINGS, CALIFORNIA Equity Residences Deepwell Villa

PINEHURST, NORTH CAROLINA The Cottages at National Golf

ROSEMARY BEACH, FLORIDA The Private Residence Club at Rosemary Beach

SANDPOINT, IDAHO Seasons at Sandpoint

SANTA ROSA BEACH, FLORIDA The White House

SCOTTSDALE, ARIZONA The Four Seasons Residence Club Scottsdale

SEABROOK ISLAND, SOUTH CAROLINA The Villas at Seven Canyons

SEDONA, ARIZONA The Villas at Seven Canyons

SONOMA, CALIFORNIA Mayacama

STEAMBOAT SPRINGS, COLORADO The Christie Club

**TELLURIDE, COLORADO** Auberge Private Residences at Element 52 Madeline Hotel and Residences

TETON VALLEY, IDAHO The Residence Club at Teton Springs

TRUCKEE, CALIFORNIA The Residence Club at Nakoma

TUSCANY, ITALY Club Borgo di Vagli















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