

ESTATES WEST

THE SHOWCASE FOR LUXURIOUS LIVING | ESTATESWEST.COM

**BEST IN
SNOW**
**SKI-IN/SKI-OUT
REAL ESTATE**

**THE MAGIC
OF MAMMOTH**

ALSO INSIDE:
25+ GIFTS THEY'LL LOVE
HOTEL LUXURY AT HOME
FOUR WHEELS, SIX FIGURES, FAST TIMES

HOLIDAY 2006
\$9.95US \$12.95CAN €12.50EU



0 09128 47354 3 12>

BEST IN *Snow*

By Jane Southey Gendron and Linda Hayes

Winter has whisked into the fore, bringing with it occasions for playing in the snow. Whether you suit up to ski or snowboard, the slopes are what beckon—and what better than to live beside them? Here, we present a mammoth amount of options for securing a sumptuous, ski-in/ski-out lifestyle.

MOONLIGHT BASIN:

Cowboy Heaven Luxury Suites: Three- and four-bedroom condos from \$1.85 million. *Moonlight Mountain Homes:* Three-bedroom-plus-loft homes from \$1.68 million (four-bedroom units forthcoming). 406.995.3992, www.moonlightbasin.com. *The Club at Spanish Peaks:* Custom homesites from \$700,000; four- to six-bedroom cabins and town homes from \$1.8 million. 877.995.3100, www.spanish-peaks.com. *Yellowstone Club:* Two- to 10-acre homesites from \$2.6 million, ranches (160 acres) from \$9.5 million; custom residences from \$3.95 million to \$15.5 million (new phase of condos to be announced). 888.700.7748, www.theyellowstoneclub.com. *Big Mountain:* Slope-side three- and four-bedroom town homes from \$1.5 million. *Northern Lights West:* Phase 2 one-acre-plus, single-family lots from \$500,000 to \$700,000; condo-hotel and cabin projects to be announced fall 2006. 406.862.2900, www.bigmtn.com. *Elk Highlands:* Single-family, one- to three-and-three-quarters-acre homesites from \$375,000 to \$850,000. 888.502.4468, www.elkhighlands.com. —J.S.G.

currently setting up the infrastructure for Valley of the Utes—a 1,243-acre development that will host 523 acres of homesites on the ski mountain, but without direct ski-in/ski-out access.

TAOS:

Taos Ski Valley: Snakedance condo-hotel, one- to three-bedroom-plus-loft units from \$449,500 to \$740,000. *Edelweiss Lodge & Spa:* No units listed at press time. *Sangre de Cristo:* One- to two-bedroom condos top out at \$1.5 million. *Lake Fork:* Resale only. 800.530.8899, www.prudentialtaos-realestate.com. *Angel Fire Resort:* One- to three-bedroom condos (Phase 1 and Phase 2) from \$130,000 to \$400,000; homesites from \$65,000 to \$250,000; resale homes from \$300,000 to \$1 million-plus. *Valley of the Utes:* Two- to four-acre homesites from \$189,000. 800.633.7463, www.angelfireresort.com. —J.S.G.

Utah

PARK CITY AND DEER VALLEY

Known for champagne powder, a charming historic hub and diverse resorts (Deer Valley Resort, Park City Mountain Resort and The Canyons were ranked No. 1, No. 5 and No. 14 respectively in 2005 by the readers of *SKI Magazine*), Park City launched into the international spotlight with the 2002 Winter Games. Aside from a healthy Olympic afterglow, the town's allure can be attributed to several factors: accessibility (40 minutes from Salt Lake International airport), spectacular skiing and a welcoming authentic atmosphere, says Ann MacQuoid of Prudential Utah Real Estate.

Ski-in/ski-out living seems to go hand in hand with Deer Valley's renowned white glove service. New construction fills the Deer Crest side of the hill—most notably St. Regis Resort & Residences Deer Crest (scheduled for completion in 2008)—and a slew of high-end developments is popping up in the 1,600-acre Empire Pass in Deer Valley. In the Silver Lake area, available properties are primarily resale. However, adjacent to the Deer Valley Club (the first fractional ownership club ever built) is The Residences at The Chateaux, which has a fractional, full-service condo-hotel under construction.

Park City and The Canyons are certainly keeping up with Deer Valley's backhoes. Another fractional-ownership property, The Sky

New Mexico

TAOS

What sets Taos apart from the rest of the ski resort world are its artist colony roots, Spanish flavor (passed along from the 14th- and 15th-century conquistadors), Native American-inspired atmosphere and small-town feel. "It's the quaintness here," says Joel Schantz, broker and owner of Prudential Taos Real Estate. Uncrowded slopes and a distinct, earthy and artsy culture draw loyal skiers to New Mexico, yet the real estate prices still remain relatively affordable.

"We're not miles and miles of formal subdivisions," says Schantz, who points to a handful of Taos Ski Valley projects: Snakedance Condos (a condo-hotel that just opened a new phase), the high-end Edelweiss Lodge & Spa (only a few units remain) and several condo developments, like Sangre de Cristo and Lake Fork.

Though Taos Ski Valley leaves snowboarders out in the cold, nearby Angel Fire Resort welcomes snow enthusiasts on one board or two. Just 22 miles from the center of Taos, the resort caters to golfers as well. According to broker Bill Bishop, the resort is gradually opening up new areas for development. "It is an area that will continue to expand and grow," adds Christy Germscheid, public relations manager for the resort. In fact, the resort is

Lodge, is underway in the midst of the Historic Old Town. Among the newest for the luxury set is Silver Star at Park City (also home to Sundance Institute's new headquarters). In addition to giant homes, brand new projects are sprouting up along The Canyons slopes. Though located on the town's periphery, three exclusive golf course communities—Tuhaye, Promontory-The Ranch Club and Glenwild—are linking their summertime attractions by partnering with on-the-hill properties.

PARK CITY:

The Canyons: Silverado Lodge: Two- and three-bedroom condo-hotel units from \$670,000 to \$950,000. 866.940.0004, www.silveradolodge.com. The Colony at White Pine Canyon: Single-family homes on four- to 26-acre lots from \$5 million to \$25 million and homesites from \$1.35 million. 435.658.0048, www.thecolonywpc.com. Dakota Mountain Lodge: Studio to four-bedroom condo-hotel units from \$295,000 to \$1.4 million. 866.940.0004. Escala: Two- and three-bedroom condo-hotel units from \$700,000 to \$1.9 million. Sunrise at Escala: Studio to three-bedroom units from \$400,000 to \$1.7 million. 866.940.0004, www.escalalodges.com. Les Chateaux Du Val: Single-family homes from \$2.5 million to \$3.9 million. www.duvaldevelopment.com. Juniper Landing: Two-, three- and five-bedroom town homes from \$885,000 to \$2 million. 800.553.4666, www.juniperlanding.com. Silver Star at Park City: Two- to four-bedroom condos from about \$1.6 million to \$1.8 million (two units remain). 435.655.8600, www.silverstaratparkcity.com. The Sky Lodge: One-eighth ownership of two- to three-bedroom condo-hotel units and "sky homes" from just under \$300,000 to mid-\$500,000s. Scheduled for completion early winter 2007. 435.658.3336, www.theskylodge.com. Vintage at the Strand: Two- to four-bedroom town homes from \$895,000 to \$2.3 million. 800.553.4666 ext. 8035.

DEER VALLEY:

St. Regis Resort & Residences Deer Crest: One- to four-bedroom condos and residences from \$1.3 million to \$5 million. Scheduled for completion mid-2008. 877.511.7171, www.deercrest.com/stregis. Deer Crest: Single-family homesites from \$1.6 million; town homes are resale only. 877.511.7171, www.deercrest.com. The Residences at the Chateaux: One-sixth ownership of three- to four-bedroom condo-hotel units for \$339,000 and \$410,000. 866.658.8555, www.chateauxresidences.com. The Village at Empire Pass (all of the following properties are eligible for inclusion in the Talisker Club): Arrow Leaf: Condos from \$1.7 million to \$2.7 million; Larkspur: Town homes

from \$3 million; and Paintbrush: Single-family homes from \$5.3 million. 435.333.6000, www.villageatempirepass.com. Nakoma: Five-bedroom, single-family homes from \$5.4 million (available spring 2008). 435.647.8035, www.nakomaresort.com. Silver Strike Lodge at Empire Pass: Two- to four-bedroom condos from \$1.59 million to \$4.25 million. Scheduled for occupancy 2007-2008. 435.640.0001, www.silverstrikelodge.com. The Grand Lodge: Two- to six-bedroom condos from about \$1.6 million to \$4 million. 435.649.7171 www.thegrandlodgeempirepass.com. —J.S.G.

BIG AND LITTLE COTTONWOOD CANYONS AND BEYOND

Within easy striking distance of Salt Lake City, Alta, Snowbird, Brighton and Solitude fill the Cottonwoods with steep and deep powder. "This is the greatest snow on earth," says Jeff Snelling of Cottonwood Canyons Realty. In fact, in 2005, Snowbird had such an epic snowfall that skiers and snowboarders took to the hill until Independence Day.

"What you see today in this canyon is what you'll see in 50 years," explains Dean Roberts, broker for Solitude Real Estate. Surrounded by National Forest, most homes and condos in these resorts are available on a purely resale basis, but there is talk of a future small-scale twin home development at Solitude, according to Roberts.

Looking around the state, Ogden's Snowbasin (host to the 2002 Olympic Downhill and now under the same ownership as Idaho's Sun Valley) is a good candidate for future growth. Nearby Wolf Creek Resort has started off the trend with The Eden Lodge & Spa as well as The Enclave at the Highlands. Even Brian Head, located in southern Utah, has its share of bustling construction with projects such as Black Diamond at Brian Head.

BIG AND LITTLE COTTONWOOD CANYONS:

The Village at Solitude: Resale condos and town homes from \$300,000 to \$1.1 million; single-family homes under construction from \$1.6 million through Dean Roberts. 801.652.7670, www.skisolitude.com. Resale condos and homes in Alta and Snowbird, 800.453.7122, www.cottonwoodcanyonsrealty.com.

BRIAN HEAD:

Black Diamond at Brian Head. Two- to five-bedroom condos from \$479,000 to \$969,000. 877.255.3638, www.blackdiamondatbrianhead.com. —J.S.G.



Wyoming

A scenic drive up Teton Mountain Road from the bustling town of Jackson, Jackson Hole Mountain Resort is the “it” spot for spectacular skiing. The dual mountain resort offers a wide range of terrain, from intermediate runs on Après Vous Mountain to chutes, bowls, couloirs and glades on 10,450-foot Rendezvous Mountain.

When your legs give out, the friendly base camp known as Teton Village is filled with an ever-increasing number of places to call home. The Village is in an expanding mode, with some new lifts and a new 100-person tram in the works. Ski-in/ski-out properties, especially private residence clubs, are hot items due to their cool, slope-side positioning.

In addition to top luxury properties, like the Four Seasons Private Residences at Jackson Hole and the Teton Club Private Residence Club, eyes are on Hotel Terra, a whole-ownership condo-hotel in the base area that just broke ground this past summer by the owners of Teton Mountain Lodge. Clayton Andrews, executive vice president and chief operating officer for the mountain region of Sotheby’s International Realty, notes that Hotel Terra sold out in less than a day; therefore, the pickings are currently none, though

they could become slim in the event an investor or two opts for resale.

Also on the horizon in the Jackson area is Shooting Star, situated at the base of Teton Village about a quarter-mile from the downhill action. Because of its off-slope locale, the community will host about 90 single-family homesites and a Tom Fazio-designed course, making it an all-arounder for outdoor enthusiasts. Pre-sales are expected to begin late this year or early next, Andrews says.

In terms of other existing offerings in the area, resales of slope-side town homes and private homes are available through the core of local real estates offices.

JACKSON:

Four Seasons Private Residences Jackson Hole: Two- to three-bedroom residences from \$2.4 million. 888.402.7888, www.fourseasons.com/jackson-hole. Teton Club Private Residence Club: Pricing for fractional residences unavailable at press time. 307.734.7676, www.tetonclub.com. Teton Mountain Lodge: Studio to three-bedroom condos from \$450,000. 307.734.7111, www.tetonlodgerealestate.com. Shooting Star: Pricing unavailable at press time. 888.733.9009, www.sothebysrealty.com. —L.H. EW